

NASDAQ Ticker

JRJC

IPO Date

10/15/2004

Underwriter

JP Morgan Securities Inc.

Auditor

BDO China Shu Lun Pan Certified Public Accountants LLP

	Q4 2019	Q1 2020	Q2 2020	Q3 2020
Revenue (\$ millions)	8.7	9.8	9.7	10.7
Gross Profit	5.5	5.9	6.2	6.9
Gross Margin	63.8%	60.1%	63.3%	64.4%
GAAP Net Income (Loss)	-3.4	-1.9	-1.5	-1.5
Non-GAAP* Net Income	-	-	-	-
Non-GAAP Net Earnings per ADS	-	-	-	-
Cash Position** (\$ millions)	9.6	9.8	9.8	7.1
Deferred Revenue	9.0	10.0	9.0	10.0
Shareholders' Equity	25.2	23.6	22.4	21.0

*To supplement the unaudited condensed consolidated financial information presented in accordance with Accounting Principles Generally Accepted in the United States of America ("GAAP"), the Company uses non-GAAP measures of income from operations, net income, diluted net income per ADS, which are adjusted from results based on GAAP to exclude the stock-based compensation expenses due to the adoption of authoritative pronouncement, which became effective on January 1, 2006.

** Cash Position = Total cash and cash equivalents plus restricted cash.